



SHARP
EIT Solutions

Give your business the EIT Solutions Edge

Looking for
an IT provider?
We're IT

Sharp EIT Solutions. We do IT differently.

Introducing EIT Solutions

We're Sharp EIT
Solutions. We do IT
differently.

Hi!
We're so glad you're here.
We'd love to introduce ourselves.

We are the business IT solutions specialists. We do everything you'd expect of a Managed IT Services and IT Solutions provider – from designing your network and putting you in the cloud to fuel your operations, to ongoing support and cyber security to keep your systems singing and safe. And we do it really, really well. With the best people, products and partners.

But everyone will tell you that.

We want to tell you what makes us different, not the same.

Read on!

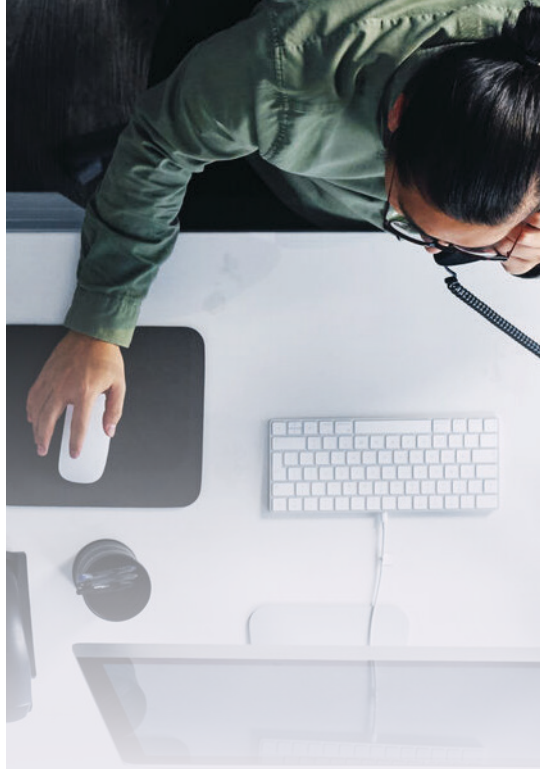


Table of Contents

Why Sharp EIT	3
Sharp EIT Services	4
Cloud Services	5
Managed IT	6
Cyber Security	8
Network Design	9
Digital Automation	10
Cloud Telephony	11

You Get More with Sharp EIT

When you want an IT provider with the lot, we're IT.

Here's a taste of what you get with our IT services and solutions.

One Partner – For All Your IT

We're the only IT partner you'll need. Only Sharp EIT can deliver a complete solution for all your IT needs – one vendor, one agreement, one payment structure – with finance available if you need it.

Local Support – We're With You

Our entire team and Helpdesk are here in Australia.

Personal Service, Expert Solutions – For All Sizes & Industries

You're welcome to join us, whether you have 5 staff or 5,000.
And as multi-industry experts, we haven't met a problem we couldn't solve.

Results-Driven Solutions

We don't sell you products, we find you solutions. We get to know your business and the end result you want, then we put together a customised package to make it happen.

The Best

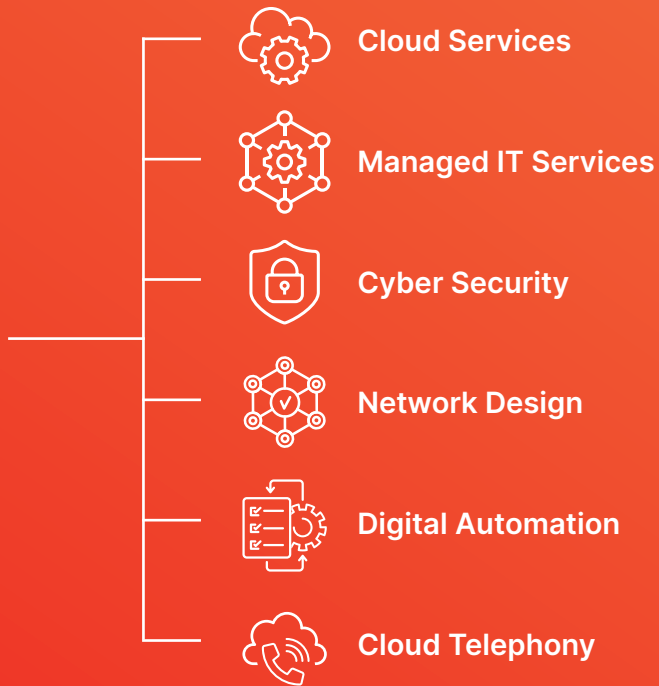
We wear our experts tag with pride, so you can be confident we'll get the job done. Call us fussy, but we only partner with other world leading companies, so you get the best tools and tech. No need to deal with other vendors. We do that for you too. You're welcome!

A Community – That Brings Value & Fun

It's not all about the tech. We're people too! When you team with us, we welcome you into our community of customers and partners for networking and socialising. Get ideas, inspiration or just enjoy yourself. We support some top sports teams – come watch a game with us!

You get all that, because we get IT.

You want IT? We've got IT.





Cloud Services

Not all clouds block the view. You'll see your business clearly with our customisable, scalable cloud support services.



Cloud Hosting

Access everything your business needs, when and where you need it. Only pay for what you use. If your business grows, your cloud can too.



Cloud Services Management

The sky's the limit when we manage your cloud products and services. (The only thing we limit is downtime).



Cloud Migration

Make it a smooth move. We take care of everything. Private, public or hybrid? We do it all.

80%

Companies that say cloud computing improved business operations.

40%

Improvement in cost efficiency for SMEs with public cloud platforms compared to in-house systems.

Source: Multisoft

Partnered with





Managed IT Services

Don't count the cost of downtime. Count on us for ongoing support to keep your systems up to date and trouble free.



Local IT Help Desk

Be sure. We're not offshore. Your support team is right here in Australia.



Desktop and Device Management

More time, less stress while we take care of your business devices.



Proactive Network Monitoring

Our eyes on your systems 24/7. If we spot an issue, we fix it – fast. (You mightn't even notice.)



Back Ups for Business Continuity

We've got your back (ups), so your business won't miss a beat.



Server Management Services

Real time monitoring and service so your servers, serve your business.



Choose The Support You Need

Three levels of support for every business need, for a simple monthly fee.



Choose The Support You Need

Every business is different, so we offer three levels of support to cover different needs. See what's included in each tier to find the right one for your business.

	ADVANTAGE Per device/month*	PREMIUM Per device/month*	ESSENTIAL Per device/month*
Primary Support Level 8am-6pm, Mon to Fri	✓	✓	✓
Managed Windows EndPoint Devices	✓	✓	✓
24x7x365 PC/Laptop Alerts	✓	✓	✓
M365 Application Setup & Support	✓	✓	✓
Printer EUC connectivity & networking diagnosis	✓	✓	✓
Remote Incident Resolution	✓	✓	✓
Windows OS Patch Management	✓	✓	✓
Dark Web Active Monitoring	✓	✓	✗
M365 Cloud Backup (12 Months)	✓	✓	✗
M365 Cloud Backup (Infinite)	✓	✗	✗
Phishing Simulation & Training	✓	✓	✗
Email Anti-spam Protection	✓	✓	✗
Windows End Point Detection & Response	✓	✗	✗
Security Operations Centre Monitoring	✓	✗	✗
Critical Incident SLA (1st Response)	15 Mins First Response	30 Mins First Response	1 Hr First Response
ICT Review	Quarterly	6 Monthly	Annual
Application Version Management	✓	✗	✗



Cyber Security

Avoid nasty (and costly) surprises. We protect your data, systems, business and reputation. We don't rest, so you can.

We've got three tiers of support to cover different business models (see what they include on p7).



Security Operations Centre (SOC)

Your tactical response squad. An information security team monitors for vulnerabilities that shouldn't exist – and remediates them to give you the utmost in security. Real people, real time threat detection.



Phishing Training

Something phishy? Your staff will know what to do when our platform trains them.



48%

Phishing is the most common type of cyber attack in Australia.



\$1.4bn

Australian businesses lose \$1.4bn to phishing attacks every year.



EDR (Endpoint Detection and Response)

Like border security for your business. Prevent attacks from unknown threats.

Partnered with

DARKWEB  Kaseya 

BULLPHISH   ALWAYS MISSION CRITICAL



Network Design

Sharp-en your network.

Yes, we design your network to tick all the buzzwords – agile, scalable, flexible, secure, future proof. But all you really need to know is this. We design it for business success.



Site Survey

We look at where you are now, to get you where you want to be.



Handpicked Hardware

You need the right hardware. We make sure you get it.



Configured for Peak Performance

Like an elite athlete, we fine tune the settings so your network runs at optimum speed.



Integration Everywhere You Are

Got multiple sites? We make sure your primary AND all remote sites are integrated to maximise your network efficiency.

Partnered with





Cloud Telephony

Not in the office? Not a problem.

You don't need to be at your desk to answer office calls. You don't even need a phone on your desk.

You can answer calls to your office phone and return calls from your office number with an app on your mobile phone or laptop.

Our solution helps you:

- ✓ Keep customers happy – no unanswered calls in unattended offices and perfect for call centre environments
- ✓ Keep connected – integrations and features ensure ease of work and streamlined processes into business applications
- ✓ Keep up appearances – look professional with a business number
- ✓ Keep your mobile number private – callers won't see it
- ✓ Keep costs down – no hardware, just a monthly cost per user

Partnered with

8x8



Digital Document Automation

You name it, we automate it.

Give your team digital document flow and processing superpowers with an automated, cloud based solution custom made for your business.



Go with The Flow

Replace paper and manual processes with automated digital alerts, forms, approvals and workflows that get everything to the right people fast.



Your Business, Your Way

Every business is different. So every solution is too. We listen to what you want, then make it happen.



Eliminate Paper and Problems

- Get alerts on status processes in an app or email – do more, sooner.
- Digital leave forms flow from managers to HR to payroll – streamline approvals, calendar updates and payments.
- Eliminate manual processing and human error – no more double handling or double paying.
- Digitise paper records – no more cupboards full of paper.

Partnered with





**Office Printer
Solutions**



**Managed IT
Services**



**Cyber
Security**



**Video
Conferencing
Solutions**



**LED Screen
Solutions**



CCTV



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